



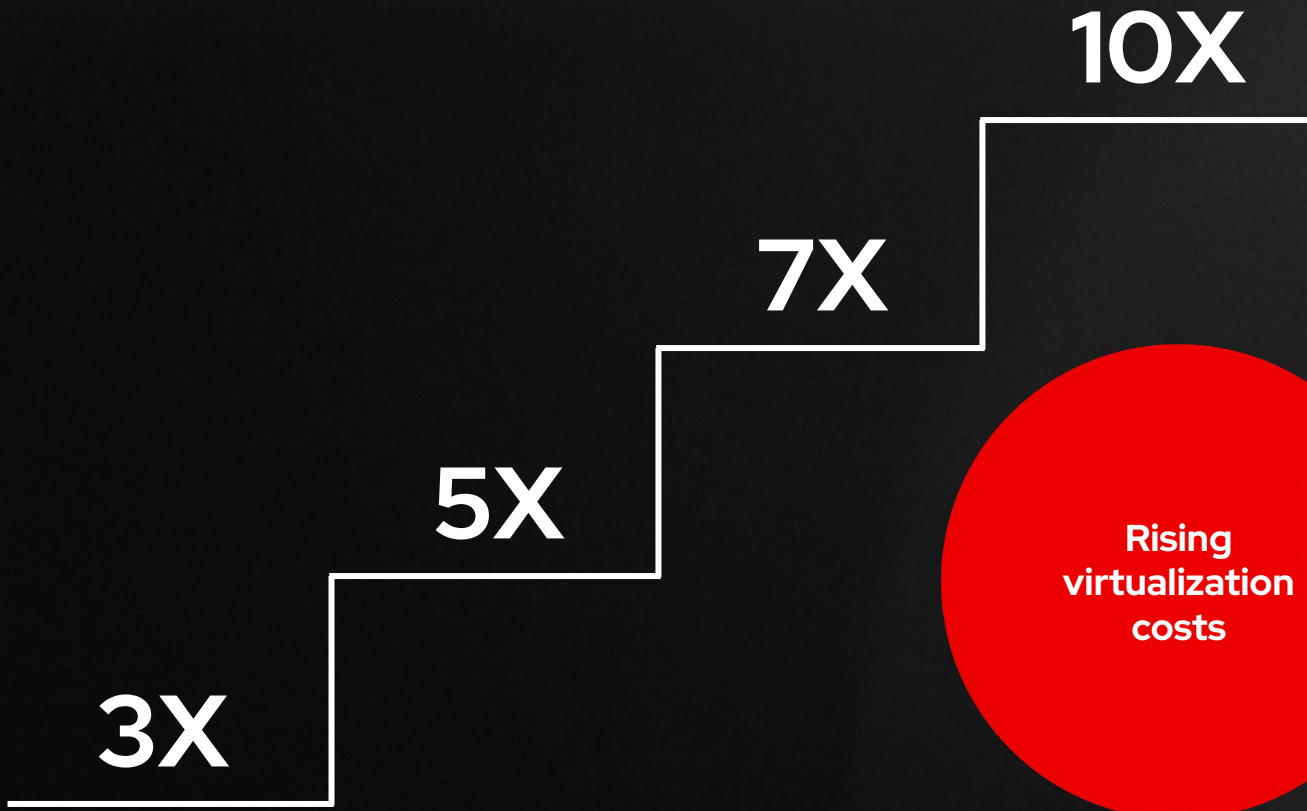
# Brian Gracely

Senior Director, Portfolio Strategy, Red Hat

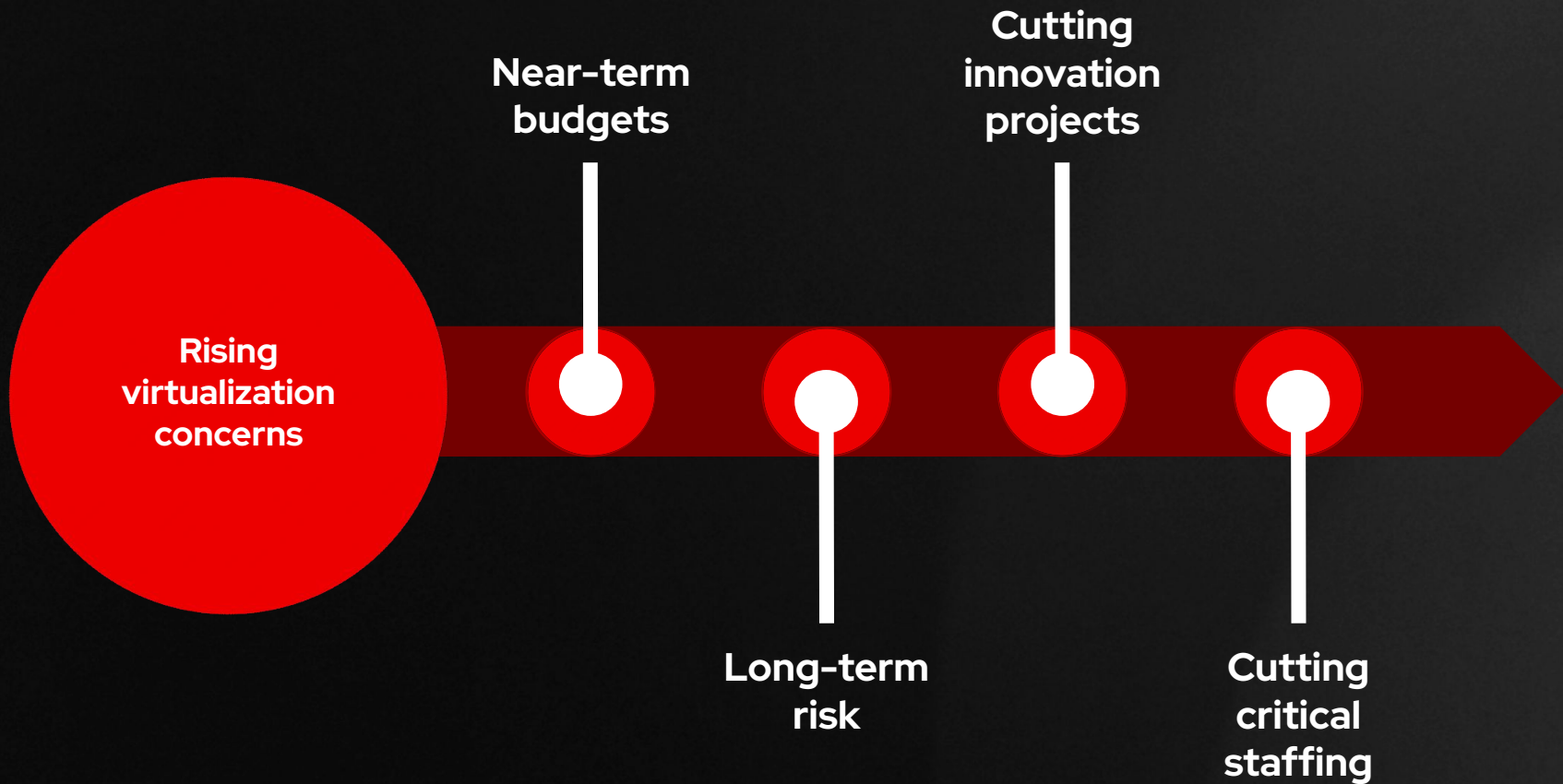
2024

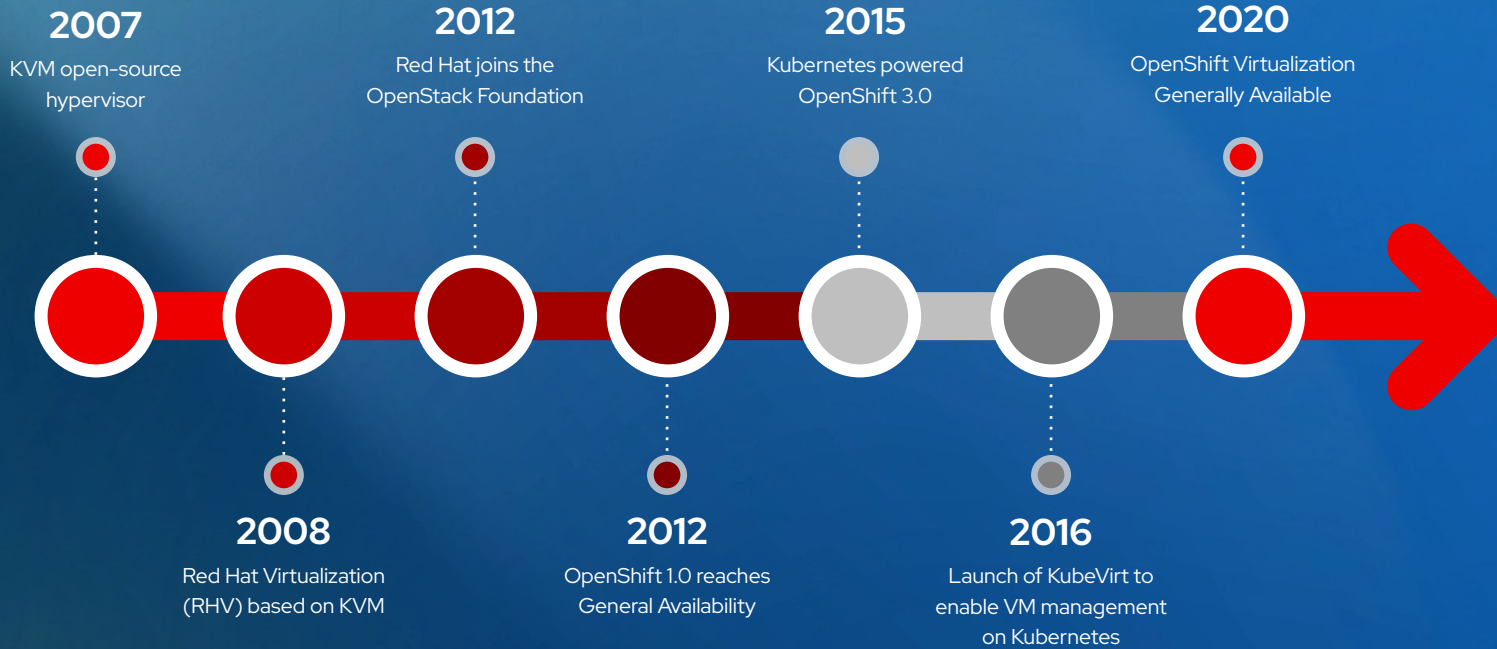
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Virtualization



**Rising  
virtualization  
costs**





# Red Hat OpenShift Virtualization

RHEL VMs included

Windows VMs support

Migration tools

Unified  
management

Consistent  
operations

Performance  
& stability

Robust  
open source  
community

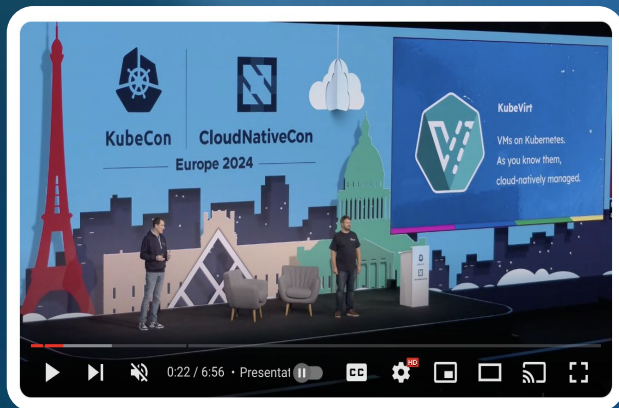
Diverse  
partner  
ecosystem

Unified platform for virtual machines and containers

**Open Hybrid Cloud**



## Global Investment Bank

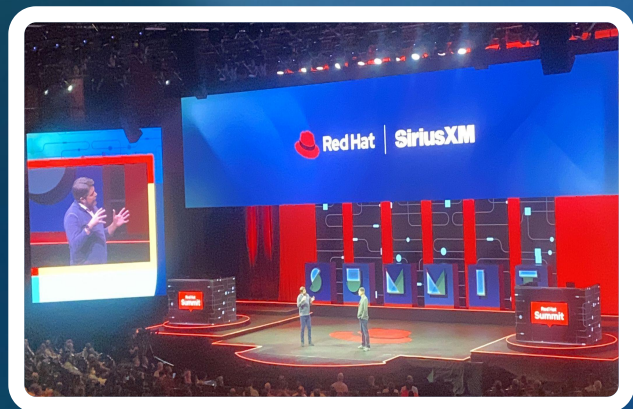


"...it allowed folks who spent the **last decade or so on existing technologies** to get up to speed with a newer subset of technologies to really help drive to **create a single solution** where we deploy one set of capacity and then burn down that capacity whether it becomes a VM or it becomes a container... a **big thanks to Red Hat team that's stuck with the project**, worked with us day in day out, and really helped enable a solution to help **modernize our underlying compute platform.**"

—VP Tech Fellow, Global Investment Bank



SiriusXM



*“**Migration was the easiest part.** Once you have MTV [Migration Toolkit for Virtualization] speaking to an API, [the tool] it brings [the VMs] them in quickly with little to no down time. It’s the right tool for the job. Once we have the network setup, and everything placed where it needs to be, **the VM goes exactly where you need it to go and starts working immediately.** As far as migration goes, it’s a great tool.”*

- *Nate Mason, Associate Director, Unix Systems Group SiriusXM*

[Source: [Red Hat Summit keynote](#) [starting at 22:57]]



# Consistent virtualization on-premises and in the cloud



OpenShift Virtualization

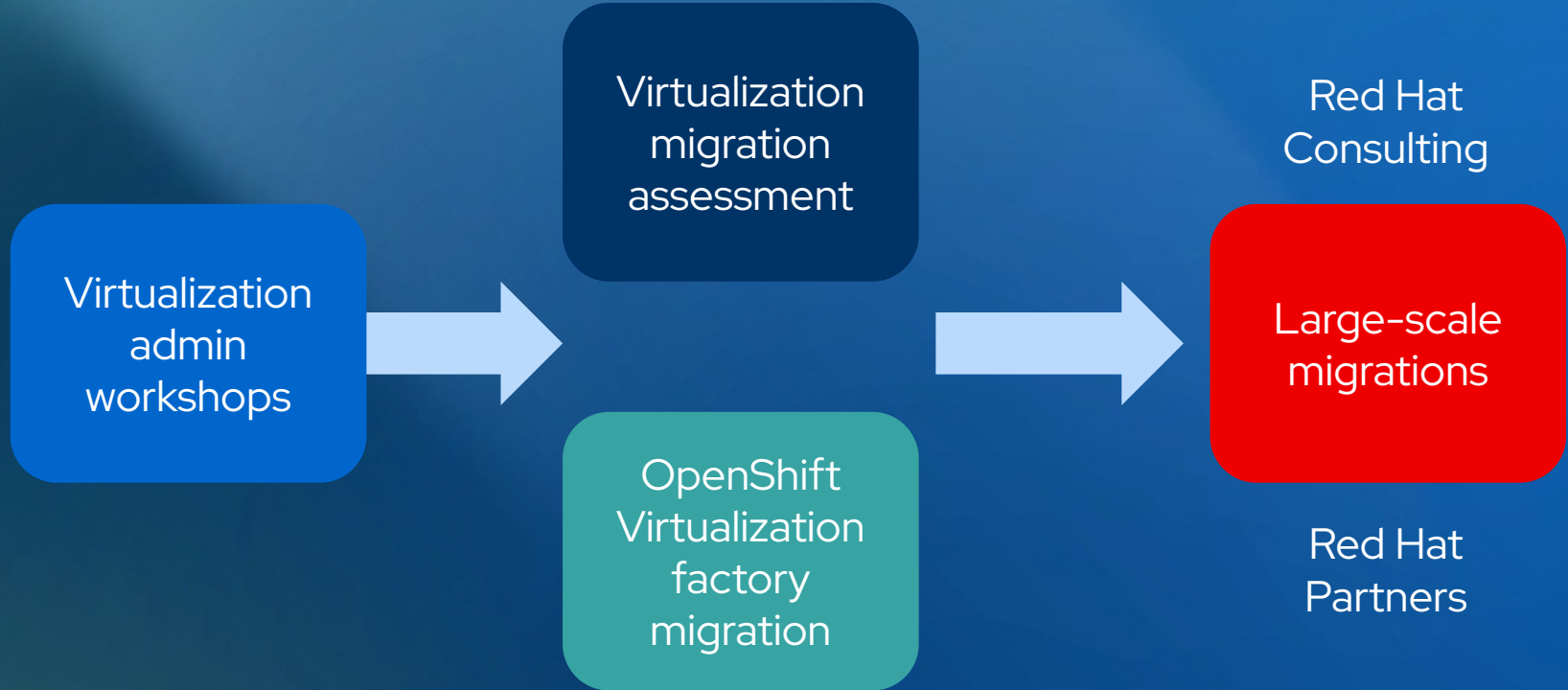
On-premises bare metal



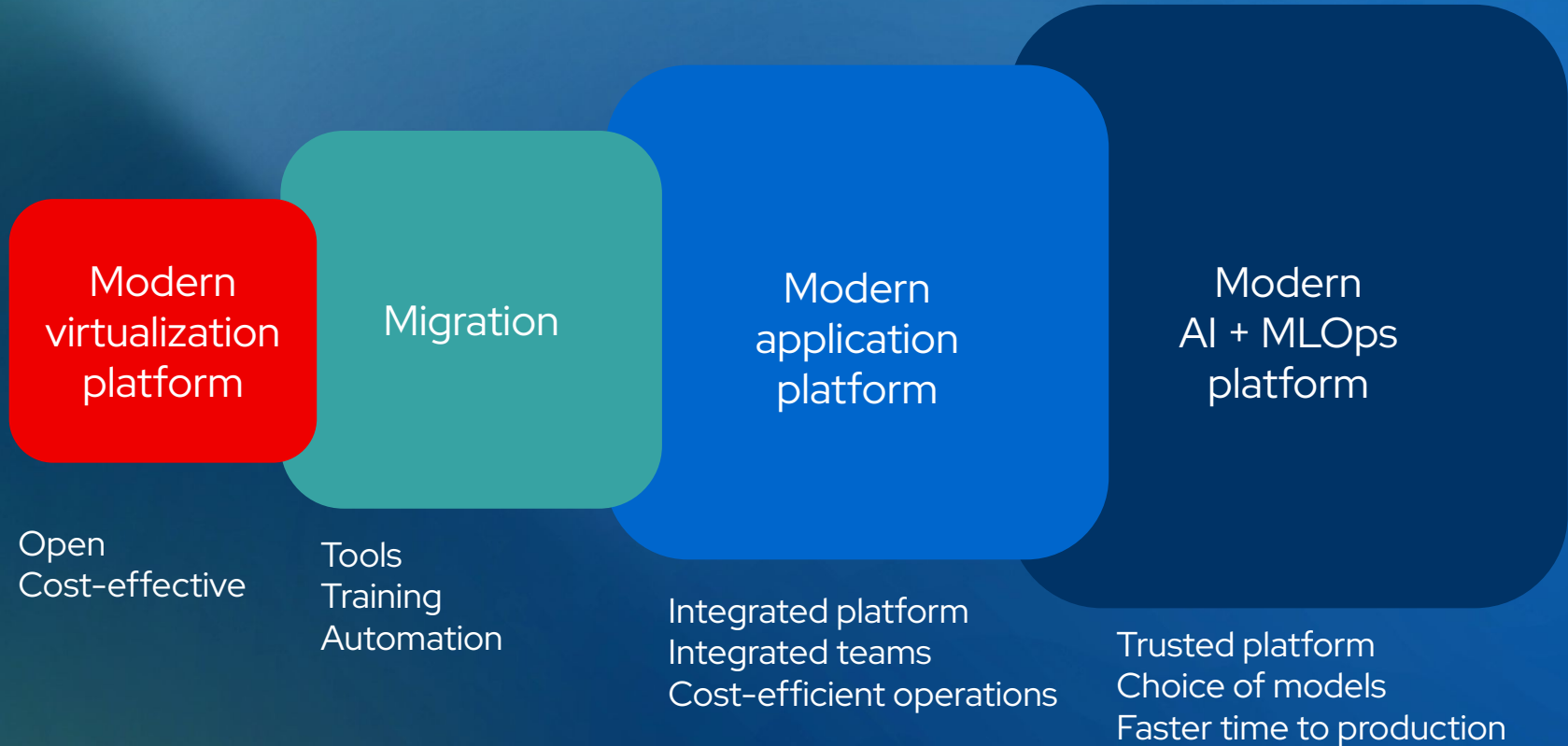
OpenShift Virtualization

Red Hat OpenShift on AWS

# Enabling virtualization migrations and success



# Future-proof your platform, your applications, your teams



# Red Hat for a second year in a row is recognized as a Leader in the Gartner® Magic Quadrant™ for Container Management with highest completeness of vision.



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Gartner, "Magic Quadrant for Container Management," Dennis Smith, Tony Iams, Wataru Katsurashima, Michael Warrilow, Richard Watson, 21 September 2024

The background is a gradient of blue and teal. In the top right, there is a large teal sphere and a smaller red sphere. In the bottom left, there is a large red sphere and a smaller pinkish sphere.

Red Hat gives you a  
blueprint for a future  
where **you're in control.**

# Thank you



## Connect

London